

K.C.T.A.

Auction Statistics

Period: 1st Oct 2000 - 30th Sept 2001

Source : Nairobi Coffee Exchange

Dated : Tuesday, 16 May , 2006

Summary 2000 / 2001 Season

Grade	Bags Bought	Weight Bought	Lowest Price	Highest Price	Avg Price	Value (US \$)	% age
Main Coffee Grades							
AA	68,546	4,112,776	47	469	125.04	10,284,927.86	6.31%
AB	349,858	20,991,497	25	234	93.96	39,445,705.74	32.21%
C	191,635	11,498,108	15	115	70.64	16,243,515.00	17.64%
E	1,418	85,102	26	139	99.91	170,049.84	0.13%
PB	14,537	872,195	36	156	97.62	1,702,900.68	1.34%
T	66,093	3,965,609	3	83	43.38	3,440,681.06	6.09%
TT	50,761	3,045,661	18	146	73.77	4,493,861.94	4.67%
Sub-Total:	742,849	44,570,948	3	469	85.01	75,781,642.12	68.40%
Miscellaneous Coffee							
F	29,038	1,742,271	5	68	29.22	1,018,342.18	2.67%
HE	8,071	484,263	10	74	26.32	254,948.36	0.74%
KB1	459	27,540	57	64	59.98	33,038.40	0.04%
KB2	933	55,980	31	40	35.53	39,778.80	0.09%
KB3	119	7,137	26	27	26.38	3,765.06	0.01%
KB4	205	12,278	13	18	16.36	4,018.08	0.02%
KB5	484	29,027	5	40	35.81	20,791.20	0.04%
KB6	46	2,733	11	11	11.00	601.26	0.00%
SB	5,262	315,712	3	63	15.20	95,990.98	0.48%
SC	560	33,597	5	51	40.10	26,944.30	0.05%
UG	7,087	425,226	5	95	36.92	314,015.26	0.65%
UG1	77,601	4,656,034	4	100	52.30	4,870,374.86	7.15%
UG2	105,725	6,343,515	3	66	24.00	3,044,698.90	9.73%
UG3	1,491	89,484	3	41	18.92	33,860.30	0.14%
UG4	389	23,366	9	31	21.73	10,156.32	0.04%
UG5	87	5,212	9	9	9.00	938.16	0.01%
Sub-Total:	237,556	14,253,375	3	100	34.28	9,772,262.42	21.87%
Unwashed Coffee							
MH	50,161	3,009,669	8	58	38.95	2,344,758.24	4.62%
ML	55,470	3,328,213	4	41	17.51	1,165,848.46	5.11%
RH	28	1,697	15	15	15.00	509.10	0.00%
Sub-Total:	105,660	6,339,579	4	58	27.69	3,511,115.80	9.73%
Grand Total:	1,086,065	65,163,902			68.34	89,065,020.34	100.00%

K.C.T.A.**Auction Statistics****Period:** 1st Oct 01 - 30th Sept 02**Source :** Nairobi Coffee Exchange**Dated :** Tuesday, 16 May , 2006**Summary 2001 / 2002 Season**

Grade	Bags Bought	Weight Bought	Lowest Price	Highest Price	Avg Price	Value (US \$)	% age
<u>Main Coffee Grades</u>							
AA	122,855	7,371,327	30	347	124.53	18,358,591.14	15.54%
AB	320,518	19,231,108	29	179	90.01	34,618,738.52	40.55%
C	82,095	4,925,713	9	117	72.17	7,109,579.12	10.39%
E	1,930	115,776	42	129	90.48	209,504.82	0.24%
PB	18,552	1,113,121	36	152	96.52	2,148,669.08	2.35%
T	22,795	1,367,729	4	72	40.26	1,101,217.08	2.88%
TT	34,235	2,054,109	13	131	75.61	3,106,202.28	4.33%
Sub-Total:	602,981	36,178,883	4	347	92.12	66,652,502.04	76.28%
<u>Miscellaneous Coffee</u>							
F	7,620	457,223	4	59	24.56	224,558.02	0.96%
HE	4,782	286,904	8	62	31.67	181,699.42	0.60%
KB3	66	3,960	28	28	28.00	2,217.60	0.01%
KB4	171	10,281	13	13	13.00	2,673.06	0.02%
KB5	651	39,086	30	39	34.31	26,818.48	0.08%
KB6	44	2,669	8	8	8.00	427.04	0.01%
KB7	65	3,925	7	7	7.00	549.50	0.01%
SB	2,036	122,149	1	38	12.72	31,084.62	0.26%
SC	110	6,612	9	67	33.52	4,432.74	0.01%
UG	6,447	386,839	2	81	45.53	352,247.66	0.82%
UG1	50,500	3,030,010	4	108	49.87	3,021,867.88	6.39%
UG2	27,061	1,623,680	2	56	21.84	709,140.78	3.42%
UG3	1,186	71,138	5	39	24.44	34,768.40	0.15%
UG4	123	7,391	6	34	22.35	3,304.44	0.02%
UG5	71	4,277	31	31	31.00	2,651.74	0.01%
Sub-Total:	100,936	6,056,144	1	108	37.97	4,598,441.38	12.77%
<u>Unwashed Coffee</u>							
MH	54,652	3,279,105	9	52	30.34	1,989,578.74	6.91%
ML	31,108	1,866,463	1	22	11.62	433,724.32	3.94%
RH	282	16,943	15	23	18.08	6,125.38	0.04%
RL	495	29,703	2	10	5.69	3,381.82	0.06%
Sub-Total:	86,537	5,192,214	1	52	23.43	2,432,810.26	10.95%
Grand Total:	790,454	47,427,241			77.68	73,683,753.68	100.00%

K.C.T.A.
Auction Statistics

Period: 1st Oct 02 - 30th Sept 03

Source : Nairobi Coffee Exchange

Dated : Tuesday, 16 May , 2006

Summary 2002 / 2003 Season

Grade	Bags Bought	Weight Bought	Lowest Price	Highest Price	Avg Price	Value (US \$)	% age
<u>Main Coffee Grades</u>							
AA	104,020	6,241,196	34	351	132.05	16,483,287.06	10.65%
AB	384,731	23,083,879	21	210	76.31	35,232,436.64	39.38%
C	149,323	8,959,407	11	115	55.32	9,912,601.60	15.29%
E	1,276	76,552	43	140	93.73	143,508.62	0.13%
PB	20,327	1,219,601	33	142	76.51	1,866,187.54	2.08%
T	29,139	1,748,363	2	63	37.37	1,306,716.36	2.98%
TT	31,811	1,908,630	19	127	59.7	2,278,962.36	3.26%
Sub-Total:	720,627	43,237,628	2	351	77.74	67,223,700.18	73.77%
<u>Miscellaneous Coffee</u>							
F	742	44,508	5	50	36.96	32,901.98	0.08%
HE	3,289	197,337	7	55	33.97	134,065.82	0.34%
SB	6,737	404,236	2	38	16.83	136,097.64	0.69%
UG	8,458	507,473	8	83	35.17	356,924.92	0.87%
UG1	68,983	4,138,957	3	81	43.45	3,597,119.96	7.06%
UG2	54,788	3,287,301	2	56	29.42	1,934,330.42	5.61%
UG3	1,046	62,742	2	43	15.9	19,950.96	0.11%
Sub-Total:	144,043	8,642,554	2	83	35.93	6,211,391.70	14.75%
<u>Unwashed Coffee</u>							
MH	67,148	4,028,893	2	50	31.35	2,526,317.94	6.87%
ML	44,800	2,687,976	2	42	16.03	861,961.38	4.59%
RH	78	4,699	26	28	27.08	2,545.08	0.01%
RL	179	10,740	4	12	7.49	1,607.80	0.02%
Sub-Total:	112,205	6,732,308	2	50	25.2	3,392,432.20	11.49%
Grand Total:	976,875	58,612,490			65.54	76,827,524.08	100.00%

K.C.T.A.
Auction Statistics

Period: 1st Oct 03 - 30th Sept 04

Source : Nairobi Coffee Exchange

Dated : Tuesday, 16 May , 2006

Summary 2003 / 2004 Season

Grade	Bags Bought	Weight Bought	Lowest Price	Highest Price	Avg Price	Value (US \$)	% age
<u>Main Coffee Grades</u>							
AA	102,105	6,126,297	50	481	143.00	17,520,867.14	11.59%
AB	346,239	20,774,366	41	234	96.05	39,909,620.22	39.29%
C	110,348	6,620,873	24	141	75.91	10,051,263.74	12.52%
E	1,819	109,147	60	131	103.26	225,404.74	0.21%
PB	30,658	1,839,453	46	208	93.08	3,424,411.84	3.48%
T	29,762	1,785,724	3	97	53.40	1,907,298.56	3.38%
TT	30,603	1,836,160	25	149	78.15	2,870,078.24	3.47%
Sub-Total:	651,534	39,092,020	3	481	97.09	75,908,944.48	73.93%
<u>Miscellaneous Coffee</u>							
F	512	30,710	16	83	50.45	30,988.92	0.06%
HE	5,880	352,772	25	71	52.28	368,840.54	0.67%
SB	9,891	593,484	2	63	28.38	336,893.20	1.12%
SC	669	40,155	21	68	56.25	45,174.74	0.08%
UG	3,272	196,338	4	85	50.21	197,162.76	0.37%
UG1	63,631	3,817,849	6	100	60.10	4,589,001.16	7.22%
UG2	42,599	2,555,939	6	81	42.15	2,154,746.40	4.83%
UG3	3,704	222,256	9	60	31.18	138,591.54	0.42%
Sub-Total:	130,158	7,809,503	2	100	50.33	7,861,399.26	14.77%
<u>Unwashed Coffee</u>							
MH	65,797	3,947,793	15	62	42.01	3,317,192.42	7.47%
ML	33,620	2,017,186	5	45	22.39	903,102.10	3.82%
RH	14	860	32	32	32.00	550.40	0.00%
RL	105	6,270	10	10	10.00	1,254.00	0.01%
Sub-Total:	99,535	5,972,109	5	62	35.35	4,222,098.92	11.30%
Grand Total:	881,227	52,873,632			83.21	87,992,442.66	100.00%

Period: 1st Oct 04 - 30th Sept 05

Source : Nairobi Coffee Exchange

Dated : Tuesday, 16 May , 2006

Summary 2004 / 2005 Season

Grade	Bags Bought	Weight Bought	Lowest Price	Highest Price	Avg Price	Value (US \$)	% age
Main Coffee Grades							
AA	99,349	5,960,961	70	427	169.22	20,174,478.92	11.98%
AB	319,189	19,151,332	65	281	131.67	50,434,875.58	38.49%
C	108,115	6,486,908	60	171	113.53	14,728,693.38	13.04%
E	1,488	89,297	90	168	128.44	229,394.42	0.18%
PB	23,352	1,401,117	75	271	141.39	3,962,187.18	2.82%
T	26,602	1,596,130	25	137	96.58	3,082,989.78	3.21%
TT	29,386	1,763,158	41	167	115.75	4,081,835.88	3.54%
Sub-Total:	607,482	36,448,903	25	427	132.64	96,694,455.14	73.26%
Miscellaneous Coffee							
F	398	23,858	26	120	84.18	40,166.36	0.05%
HE	3,948	236,861	44	134	90.65	429,443.16	0.48%
SB	5,945	356,717	15	120	67.28	480,024.40	0.72%
SC	190	11,410	85	101	92.25	21,050.50	0.02%
UG	1,388	83,265	50	139	99.11	165,047.60	0.17%
UG1	76,957	4,617,395	20	144	105.52	9,744,335.58	9.28%
UG2	50,393	3,023,601	13	131	87.71	5,304,000.58	6.08%
UG3	7,800	467,973	15	119	74.38	696,143.00	0.94%
Sub-Total:	147,018	8,821,080	13	144	95.68	16,880,211.18	17.73%
Unwashed Coffee							
MH	47,214	2,832,863	20	122	86.03	4,874,463.14	5.69%
ML	27,486	1,649,156	11	117	59.19	1,952,330.72	3.31%
RH	28	1,668	51	51	51.00	1,701.36	0.00%
Sub-Total:	74,728	4,483,687	11	122	76.15	6,828,495.22	9.01%
Grand Total:	829,228	49,753,670			121.00	120,403,161.54	100.00%

K.C.T.A.
Auction Statistics

Period: 1st Oct 05 - 30th September 06

Source : Nairobi Coffee Exchange

Dated : Tuesday, 03 October, 2006

Summary 2005 / 2006 Season

Grade	Bags Bought	Weight Bought	Lowest Price	Highest Price	Avg Price	Value (US \$)	% age
<u>Main Coffee Grades</u>							
AA	93,201	5,592,054	105	441	206.11	23,051,456.14	11.77%
AB	313,760	18,825,581	60	340	150.00	56,476,920.36	39.64%
C	133,607	8,016,420	35	157	120.53	19,323,861.68	16.88%
E	1,347	80,809	100	175	144.99	234,323.94	0.17%
PB	33,281	1,996,871	66	255	146.24	5,840,557.22	4.20%
T	28,070	1,684,186	18	131	96.28	3,242,980.50	3.55%
TT	30,556	1,833,387	30	212	127.37	4,670,268.16	3.86%
Sub-Total:	633,822	38,029,308	18	441	148.36	112,840,368.00	80.07%
<u>Miscellaneous Coffee</u>							
F	80	4,774	60	113	93.76	8,952.66	0.01%
F2	15	924	40	40	40.00	739.20	0.00%
HE	2,787	167,215	40	124	102.03	341,222.04	0.35%
SB	1,632	97,907	26	104	43.75	85,676.54	0.21%
SC	163	9,795	60	119	96.86	18,975.60	0.02%
UG	3,250	195,021	26	130	88.62	345,661.10	0.41%
UG1	39,171	2,350,281	30	153	109.68	5,155,480.18	4.95%
UG2	34,140	2,048,422	23	126	82.76	3,390,673.44	4.31%
UG3	5,474	328,441	25	116	67.33	442,268.68	0.69%
Sub-Total:	86,713	5,202,780	23	153	94.08	9,789,649.44	10.95%
<u>Unwashed Coffee</u>							
MH	46,615	2,796,870	26	117	75.33	4,213,647.06	5.89%
ML	24,439	1,466,317	20	82	49.33	1,446,523.08	3.09%
Sub-Total:	71,053	4,263,187	20	117	66.38	5,660,170.14	8.98%
Grand Total:	791,588	47,495,275			135.06	128,290,187.58	100.00%

K.C.T.A.
Auction Statistics

Period: 1st Oct 06 - 30 Sept 07

Source : Nairobi Coffee Exchange

Dated : Tuesday, 2 Oct, 2007

Summary 2006 / 2007 Season

Grade	Bags (60kg)	Weight	Lowest	Highest	Avg	Value (US \$)	% age
	Bought	Bought	Price per 50kg				
<u>Main Coffee Grades</u>							
AA	116,857	7,011,444	56	411	186.88	26,205,734.06	13.14%
AB	368,542	22,112,538	36	954	147.85	65,387,046.12	41.43%
C	141,210	8,472,614	31	164	120.75	20,461,091.96	15.88%
E	1,645	98,689	107	193	146.53	289,215.10	0.18%
PB	41,905	2,514,295	55	249	144.07	7,244,656.08	4.71%
T	26,344	1,580,661	27	150	98.40	3,110,861.24	2.96%
TT	31,632	1,897,940	32	220	131.14	4,977,874.72	3.56%
Sub-Total:	728,136	43,688,181	27	954	146.12	127,676,479.28	81.86%
<u>Miscellaneous Coffee</u>							
F							
F1	7	439	43	43	43.00	377.54	0.00%
F2							
HE	2,441	146,478	31	135	107.25	314,197.82	0.27%
SB	1,955	117,270	14	101	40.90	95,937.76	0.22%
SC	565	33,873	38	109	71.82	48,657.54	0.06%
UG	3,199	191,967	21	134	85.20	327,106.64	0.36%
UG1	33,658	2,019,506	30	154	105.31	4,253,444.80	3.78%
UG2	25,132	1,507,925	20	146	78.61	2,370,803.58	2.83%
UG3	5,563	333,782	25	126	62.11	414,610.42	0.63%
Sub-Total:	72,521	4,351,240	14	154	89.92	7,825,136.10	8.15%
<u>Unwashed Coffee</u>							
MH	65,683	3,941,004	8	115	77.27	6,090,200.04	7.38%
ML	23,114	1,386,812	15	88	50.96	1,413,439.26	2.60%
RH	18	1,100	64	64	64.00	1,408.00	0.00%
Sub-Total:	88,815	5,328,916	8	115	70.42	7,505,047.30	9.99%
Grand Total:	889,472	53,368,337			133.98	143,006,662.68	100%

K.C.T.A.

Auction Statistics

Period: 1st Oct 07 - 30 Sept 08

Source : Nairobi Coffee Exchange

Dated : Friday, 17 Oct, 2008

Summary 2007 / 2008 Season

Grade	Bags (60kg)	Weight	Lowest	Highest	Avg	Value (US \$)	% age
	Bought	Bought	Price per 50kg				
Main Coffee Grades							
AA	113,833	6,829,995	97	400	213.44	29,155,403.16	17.31%
AB	275,444	16,526,648	68	367	193.72	64,030,095.04	41.89%
C	83,065	4,983,887	50	251	169.52	16,897,661.14	12.63%
E	1,175	70,475	131	233	192.46	271,270.74	0.18%
PB	34,233	2,053,968	76	389	188.96	7,762,460.82	5.21%
T	17,562	1,053,729	43	183	115.71	2,438,528.34	2.67%
TT	22,543	1,352,551	48	276	174.64	4,724,210.76	3.43%
Sub-Total:	547,854	32,871,253	43	400	190.56	125,279,630.00	83.33%
Miscellaneous Coffee							
F1	35	2,094	67	126	94.50	3,957.64	0.01%
F2	42	2,510	28	74	67.04	3,365.28	0.01%
HE	1,792	107,499	68	166	125.43	269,682.12	0.27%
SB	1,852	111,140	4	107	55.22	122,751.42	0.28%
SC	105	6,329	71	130	103.90	13,152.10	0.02%
UG	2,248	134,905	40	187	126.33	340,860.06	0.34%
UG1	25,940	1,556,402	31	203	142.62	4,439,550.98	3.95%
UG2	16,990	1,019,384	39	180	100.78	2,054,569.70	2.58%
UG3	3,121	187,231	43	142	83.61	313,069.40	0.47%
Sub-Total:	52,125	3,127,494	4	203	120.88	7,560,958.70	7.93%
Unwashed Coffee							
MH	43,906	2,634,340	40	161	109.85	5,787,682.08	6.68%
ML	13,586	815,134	28	137	73.34	1,195,669.82	2.07%
RH							
Sub-Total:	57,491	3,449,474	28	161	101.22	6,983,351.90	8.74%
Grand Total:	657,470	39,448,221			177.22	139,823,940.60	100%